



!FEST Green coffee importer

the only direct trade green coffee company in Ukraine



5 offices in 4 countries:

 Ukraine
(Kyiv, Lviv)

 EU
(Poland)

 Türkiye

 UAE

6 warehouses in 5 countries:

 Ukraine
(Kyiv, Lviv)

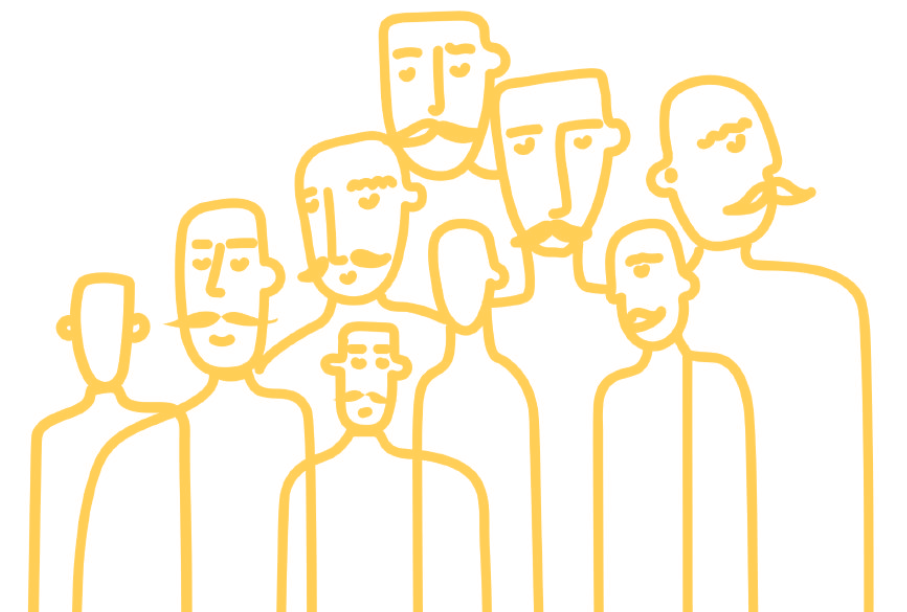
 EU
(Poland)

 Türkiye

 Belgium

 UAE

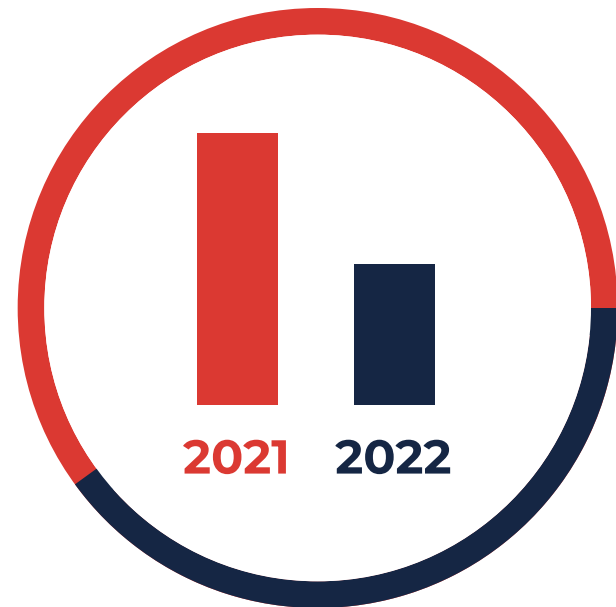
20 employees



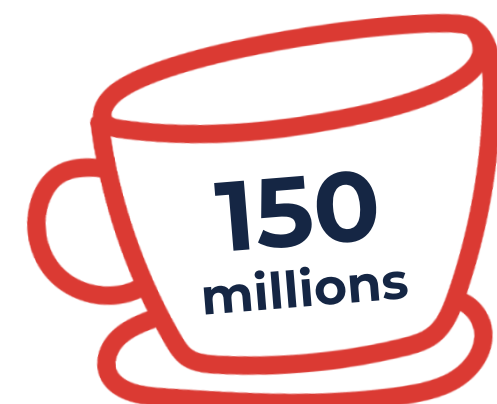
A few facts about us



Direct trade with more than
200 coffee farms from 12 countries



5 620 000 USD turnover in 2021
and 2 500 000 USD in 2022



75 containers of green coffees
was **imported in 2021.**

*This is **1 500 000 kg** of the best specialties from all over the world.
This is **150 millions** of cups of the high quality coffee drinks



 **100+**
UA clients

More than **100 clients (coffee roasters)**
in **Ukraine** (80% of existing roasters)

50
container

50 containers of green coffees
was imported in 2022.

 **100+**
 **EU and TUR**
clients

More than **100 clients (coffee roasters)**
in **Europe and Türkiye**



Our values:



Honesty



Transparency



Education

We work directly with more than 200 farms from:

Guatemala

El Salvador

Honduras

Costa Rica

Colombia

Brazil

Bolivia

Peru

Ethiopia

Rwanda

Kenya

Indonesia

We bring their coffee to our warehouses in Europe, Türkiye and Ukraine.



Our mission is...

...to cut the gap between farmers' and consumers' world. Working closely with farmers in agro, financial and educational level. Being fully open with roasters, providing all info on coffees, prices and agro practices. Facilitating direct connection with farmers and sourcing trips.

Our vision is...

...to make a change in the coffee world where farmers could live a decent life where their income depends mainly on their work, not on stock exchange speculations. Where great coffee is not a hipster thing in the neighbourhood coffee shop, but a must. At home, at the office, in the restaurant, even in the supermarket.





The best prices for green grain from
around the world under direct contracts
with farmers



Free reservation of any lots and
discounts on grain when working with
the purchasing plan

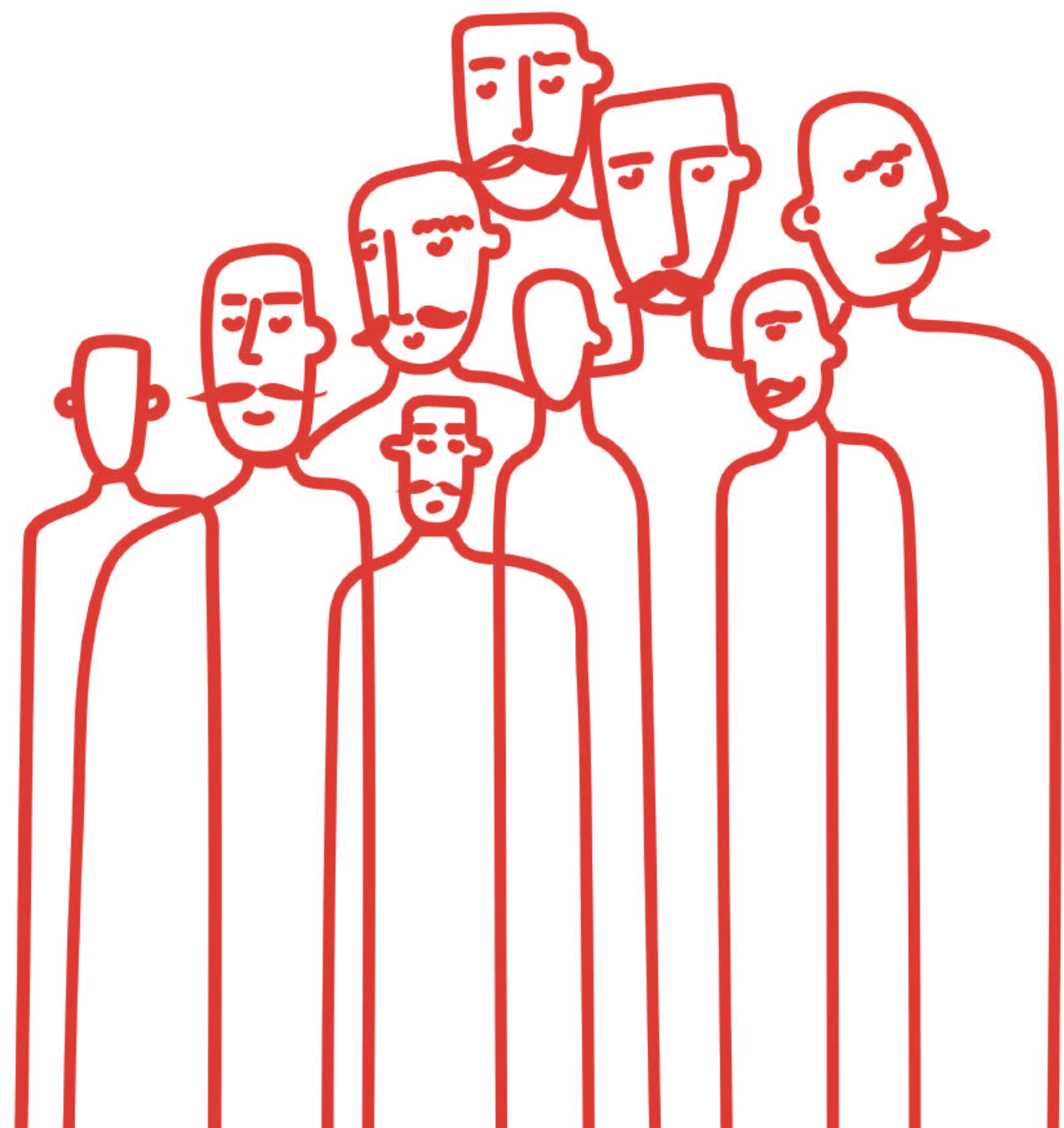


Free delivery from 10 bags in Ukraine,
Turkey and the EU



Postponement of payment and special
conditions for entering retail

We guarantee full support for our clients in the pursuit of growth, and with that we offer:



- 01** Full traceability of any lot from our offer list
- 02** Annual purchase plan at special prices
- 03** Delayed payments for regular customers
- 04** Free reservation of selected lots for up to 1 year
- 05** Free delivery all over EU & Türkiye from 1 pallet
- 06** All coffees packed in vacuum or "GrainPro"-type bags
- 07** Sourcing tours
- 08** Technical import of any amount of exotic coffees for championships



This companies trust us:

ONE LOVE



**Fresh
Black**



MONTAG



CafeBoutique



Our contacts:



Ukraine

79000, Lviv, Staroznesenska 24-26

+380 97 2727594



Türkiye

Beyoglu – Istanbul
Mueyetzade Mh. Tatar Bay Sk. No.: 18/A

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European Union, Poland

40-246, Katowice, str. Porcelyanova, 23b

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**!FEST COFFEE
MISSION**

SOURCING TOURS

COME ALONG WITH PROFESSIONAL TRADERS ON GREEN COFFEE TOURS FOR ROASTER AND BARISTA!

In two weeks, you will discover the best coffee farms in Guatemala, Honduras and El Salvador. Every day you will take part in large cuppings of all processes, practical classes on grading, and chat with farmers and agronomists. You will experience the real life of Central America in small coffee town, enjoy wild beaches and stunning mountain scenery, and most importantly - be able to choose the best lots for your company at direct trade cuppings, contracted right at the table.

I WANT TO JOIN!

